



MONTGOMERY-BUCKS DENTAL SOCIETY

2ND DISTRICT - Pennsylvania Dental Association

Bulletin

Volume 68

Number 4

January 2021

Distinguished Speaker Series

Monday, Jan. 25, 2021

Will be held if COVID Restrictions allow.

Note: This event is scheduled for Normandy Farms and will follow COVID requirements a time of the event.



Todd Hydock

Presents

*A LOCATOR LIFE:
A Patient's Overdenture
Journey: Offering
Cost Alternative
Overdenture Therapy*

The progression of complete edentulism is often a progressive condition, from missing one tooth - to a group of teeth - to full edentulism. The time to convert patients to implants is BEFORE they need dentures or overdentures by introducing them to retentive devices and the benefits they offer to quality of life. A LOCATOR® Life is designed to transition patients along the patient continuum of care to ensure a higher quality of life. Helping them locate or (re)locate their confidence, intimacy, social lives, hobbies, friends and family. Even with the economic

Continued from Page 11



President's Message

Happy New Year! I hope this message finds you and your families well!

As we approach the winter "award season," I would like to call your attention to a couple of awards that your local Montgomery Bucks Dental Society received recently. The PDA awarded MBDS the **Platinum and Palladium 2020 PDA Presidential Citations!** In addition, HealthLink Dental Clinic awarded us the **2020 Community Partnership Award** this year. *Congratulations to all!*

Both of these awards are a result, not only of what your board members are doing on a normal basis, but also what YOU as a member do - when you volunteer or donate to a good cause, when you respond to a PDA Action Alert, when you participate in our meetings and events (whether they are virtual or in person), and when you continue to be a supporting member! So thank you all for being active members of your local dental society; we couldn't have earned these awards without you.

I am also grateful to our PDA and ADA for everything they have done to help us navigate COVID-19 and its effect on our practices, from keeping us posted on the latest updates and guidelines to voicing to the Department of Health that dentistry IS indeed essential in maintaining our communities' overall health.

As we are getting into the thick of the winter season, I also think about the fact that it is a common time for many people to have more depressed moods; whether

that is due to SAD (Seasonal Affective Disorder) or just due to being sick and tired of the dark and cold. SAD, combined with the COVID-19 factor isolating friends and families, could exponentially increase the number of people and the degree to which they are affected. Please take care of yourselves and keep an eye on your loved ones, too. Stay in touch with others and check in to see how they are doing. Try to go out for a walk or get in some exercise and consider taking a Vitamin D supplement. I find that having a hobby to do in my spare time when not working or studying, helps me to be in a better mood than when I spend it sitting on the couch watching TV; things like playing games with my family, reading, baking, or repotting my houseplants. If things are really bad for you or someone you know, please consider talking to a doctor or therapist for help. Most of our mental well-beings have been affected in some way or another by the pandemic, so it's important for us all to keep that in mind.

To end my message, I'd like to remind you to check out our Member Spotlight in this issue and to also keep an ear and eye out for changes to our upcoming meetings, many of which are being rescheduled for next fall and spring due to the ongoing pandemic.

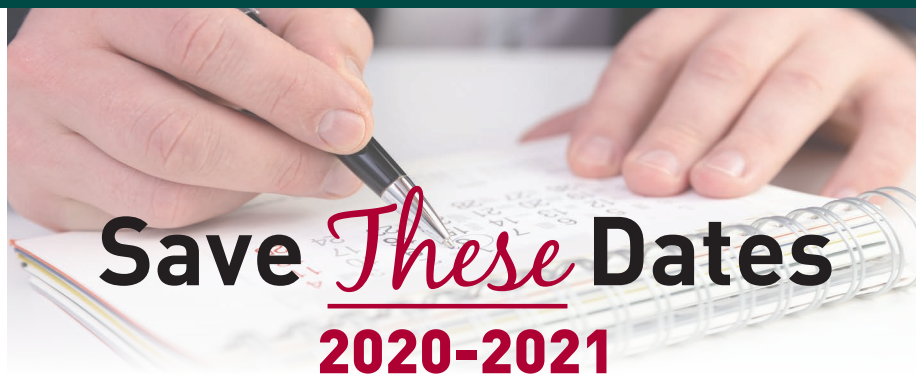
Please stay well and take care of yourselves and each other!

Wishing you all a happy, healthy, and successful 2021!

Yours in Service,

Jessie Scordamaglia, DMD

Cocktails - 6 PM Dinner - 7 PM
Meeting - 8 PM
See page 16 for Registration form.



Executive Council Meetings:

(held at Blue Bell Country Club Clubhouse – Thursdays)

January 7, 2021

March 25, 2021

May 26, 2021

Dinner Meetings: Cocktail hour beginning at 6:00 & dinner at 7:00

Monday, January 25, 2021

Monday, March 1, 2021

Monday, April 5, 2021

NOTE: We are investigating alternative dinner speakers and the use of the outdoor tent facility to allow for recommended social distancing! Look for our email blast update notices on www.mbds.org

Friday Full Day CE. Meetings: Friday courses run 9:00 to 3:30

All CE Events are held at Blue Bell Country Club

RESCHEDULED TO September 24, 2021 – Todd Snyder, DDS, FAACD

AM: The Nuts & Bolts of Veneers

PM: Singularity

April 9, 2021 – Mark Donaldson, DMD

Better Medicine, Better Dentistry: The Art & Science of Dental Therapeutics

PLEASE NOTE:

**Due to the current COVID-19 Pandemic
All Dates in this issue are tentative
and subject to change.**

**Please keep checking your email,
MBDS website & Social Media
for up-to-date information.**

Deadline for February 2021 Issue: January, 11 2021

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Advertising rates are available from the Business Manager, Dr. Thomas A. Howley, P.O. Box 633, Green Lane, PA 18054, 215-234-4203, mbdsdr@comcast.net



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MONTGOMERY-BUCKS DENTAL SOCIETY

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Member Spotlight



Alvin H. Arzt, DDS, MAES

Positions Held:

Editor of MB Bulletin 1967-1970

President 1971-72

First Chairman of Valley Forge

Dental Conference 1986

Dental Specialty:

General Dentistry with secondary specialty in endodontics. Introduced one visit root canal into the US. Introduced engine instrumentation in root canal to the US.

What is your favorite dental learning resource?

In 1952 there were few dental learning sources. Whenever I needed dental advancement in a subject that I felt I was lax in, I would take a course with a specialist. I needed help in dental surgery, and took my first advanced sessions with an Exodontist in Philadelphia. There was no Maxillo-Facial specialty at that time. I took a week-long session in exodontia and learned how to remove root tips easily.

Do you have any non-dental hobbies?

Photography has always been my hobby, and when my wife and I traveled, I always had my large bag of camera and lenses to carry. Of course photography also was a part of my dental practice too.

What is your favorite part of being involved in organized dentistry?

Linked with my colleagues in getting together has always been a part of my life. Not being a part of organized dentistry is like practicing dentistry while stranded on a lonely island in the Pacific.

What is your best tip to balance involvement in organized dentistry with personal life?

Organized dentistry is like having a union to watch your back with so many outside government and non-government agencies trying to impose regulations on you and your practice, to influence what you can do as a dentist. Also those great ADA yearly meetings that my wife and I could travel to attend were an important part of our lives.

What is the most important achievement in your life?

Reaching 93 years of life and having my driver's license renewed until 2023.

Dr. Mark Kienle

Position:

Business Manager

Dental Specialty:

OMFS



Do you have any non-dental hobbies?

Travel! When I am not taking care of patients or on call, I love being on an airplane with my partner to see a new place to explore or relax. Unfortunately COVID-19 has certainly put a damper on our travels this year. I am (re)scheduled to take my mom to Italy in the spring and am hopeful we can go. She has never left the US and it has been her lifelong dream to see Tuscany.

Do you have a favorite tooth? If so, which tooth/teeth?

I have always loved maxillary lateral incisors. They don't get the press coverage the centrals do, but let's face it, they are critical to play the supporting role. I also see a lot of patients for management of congenitally-missing laterals and it is a challenge but very rewarding to rehabilitate them.

What is your favorite part of being involved in organized dentistry?

I really enjoy the camaraderie and interactions with dentists in the Bucks and Montgomery area, particularly those that are not close to my offices and I don't have the pleasure of working with on a referral basis. I have met some great friends through MBDS and learned a lot in the process. It has been such a phenomenal place to see old and new faces. Please come say "hi" to me at the next meeting!

Weirdest COVID-related thing you've seen or experienced?

Though there have been many, something I will never forget from April, was how deserted downtown Philadelphia was and the roads being empty. Since we never closed our offices I was shocked having I-95 all to myself going in and out of the city. I made it to and from home in record time!

Why did you choose to specialize in Oral & Maxillofacial Surgery?

My only experience with OMFS prior to dental school was my brother having double-jaw orthognathic surgery when we were teenagers. It was a life changing experience for him and made a huge impact on me. In dental school my roommate was wanting to pursue OMFS from the first day and really opened my eyes to the field as a specialty. The biomedical science classes in dental school as part of residency sealed the deal for me.

Volunteer to be Featured in Member Spotlight

If you're interested in becoming a "Featured Member" and sharing your ideas/experiences in one of our upcoming Newsletters, please contact Rachel Lewin at DrRachelLewin@gmail.com or send us a message to any of our Social Media pages and we'll be in touch!

Financial Planning Information

Year-End 2020 Tax Tips

Here are some things to consider as you weigh potential tax moves before the end of the year.

Defer income to next year

Consider opportunities to defer income to 2021, particularly if you think you may be in a lower tax bracket then. For example, you may be able to defer a year-end bonus or delay the collection of business debts, rents, and payments for services in order to postpone payment of tax on the income until next year.

Accelerate deductions

Look for opportunities to accelerate deductions into the current tax year. If you itemize deductions, making payments for deductible expenses such as medical expenses, qualifying interest, and state taxes before the end of the year (instead of paying them in early 2021) could make a difference on your 2020 return.

Make deductible charitable contributions

If you itemize deductions on your federal income tax return, you can generally deduct charitable contributions, but the deduction is limited to 60%, 30%, or 20% of your adjusted gross income (AGI), depending on the type of property that you give and the type of organization to which you contribute. (Excess amounts can be carried over for up to five years.) For 2020 charitable gifts, the normal rules have been

Consider postponing income and/or accelerating deductions if



You expect to be in a lower tax bracket next year (perhaps you'll retire next year)



Your itemized deductions are greater than the standard deduction this year



You want to delay payment of tax

Consider accelerating income and/or postponing deductions if



You expect to be in a higher tax bracket next year (perhaps you have reduced income this year)



The standard deduction is greater than your itemized deductions this year



You're subject to alternative minimum tax this year and certain deductions are disallowed

enhanced: The limit is increased to 100% of AGI for direct cash gifts to public charities. And even if you don't itemize deductions, you can receive a \$300 charitable deduction for direct cash gifts to public charities (in addition to the standard deduction).

Bump up withholding

If it looks as though you're going to owe federal income tax for the year, consider increasing your withholding on Form W-4 for the

remainder of the year to cover the shortfall. The biggest advantage in doing so is that withholding is considered as having been paid evenly throughout the year instead of when the dollars are actually taken from your paycheck.

Maximize retirement savings

Deductible contributions to a traditional IRA and pre-tax contributions to an employer-sponsored retirement plan such as a

401(k) can reduce your 2020 taxable income. If you haven't already contributed up to the maximum amount allowed, consider doing so. For 2020, you can contribute up to \$19,500 to a 401(k) plan (\$26,000 if you're age 50 or older) and up to \$6,000 to traditional and Roth* IRAs combined (\$7,000 if you're age 50 or older). The window to make 2020 contributions to an employer plan generally closes at the end of the year, while you have until April 15, 2021, to make 2020 IRA contributions. (*Roth contributions are not deductible, but Roth qualified distributions are not taxable.)

Avoid RMDs in 2020

Normally, once you reach age 70½ (age 72 if you reach age 70½ after 2019), you generally must start taking required minimum distributions (RMDs) from traditional IRAs and

employer-sponsored retirement plans. Distributions are also generally required to beneficiaries after the death of the IRA owner or plan participant. However, recent legislation has waived RMDs from IRAs and most employer retirement plans for 2020 and you don't have to take such distributions. If you have already taken a distribution for 2020 that is not required, you may be able to roll it over to an eligible retirement plan.

Weigh year-end investment moves

Though you shouldn't let tax considerations drive your investment decisions, it's worth considering the tax implications of any year-end investment moves. For example, if you have realized net capital gains from selling securities at a profit, you might avoid being taxed on some or all of those gains by selling losing positions. Any losses above

the amount of your gains can be used to offset up to \$3,000 of ordinary income (\$1,500 if your filing status is married filing separately) or carried forward to reduce your taxes in future years.

The information in this article is not intended as tax or legal advice, and it may not be relied on for the purpose of avoiding any federal tax penalties. You are encouraged to seek tax or legal advice from an independent professional advisor. The content is derived from sources believed to be accurate. Neither the information presented nor any opinion expressed constitutes a solicitation for the purchase or sale of any security. This material was written and prepared by Emerald. Copyright 2016 Emerald Connect, LLC.

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**Registration
Deals:**

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***ALL SECOND DISTRICT MEMBERS RECEIVE GPVFDL LECTURES COMPLIMENTARY PRIOR TO THE OCTOBER 14, 2021, EARLY REGISTRATION DEADLINE. (HANDS-ON COURSES NOT INCLUDED)**

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Continuing Education 2020-2021

See Page 11 for registration.

Will be held if COVID Restrictions allow.

Seminar #4, Friday, April 9, 2021

Level: For Entire Team

Mark Donaldson, PHARM.D. – *Better Medicine, Better Dentistry: The Art & Science of Dental Therapeutics*



ABOUT THIS COURSE:

This lecture is designed to illustrate how uniting the medical, dental, and pharmaceutical fields ultimately leads to “Better Medicine, Better Dentistry.” Have you ever had to face the prospect of treating a medically-complex patient? Providing dental care to anxious, fearful and medically-complex patients continues to be a major challenge facing dentists. Despite advances in management techniques and treatment delivery, patients’ preexisting opinions and experiences contribute to dental anxiety, fear and avoidance. This interactive program looks at some of your most critical patients, common disease states and their management with a focus on the dental realm. Case studies will augment the delivery of key points and a problem-based learning approach is encouraged so that each participant’s questions are addressed. You will learn implementable strategies to successfully treat medically complex patients. After all, our goal is to make sure all dental appointments are not just successful for your patient, but also for you and your staff.

COURSE OBJECTIVES:

- Discuss the principles of pharmacokinetics and pharmacodynamics and their clinical applicability.
- Describe the four main risk factors to consider when treating medically-complex patients.
- List characteristics of the ideal sedative for in-office use
- Describe the different types of antibiotics available and how to match the right drug to the right bug.
- Understand the perfect analgesic recipe to keep (almost) all of your patients out of pain.

MARK DONALDSON Dr. Mark Donaldson received his baccalaureate degree from the University of British Columbia and his Doctorate in Clinical Pharmacy from the University of Washington. He completed a residency at Vancouver General Hospital, and has practiced as a clinical pharmacy specialist, clinical coordinator and director of pharmacy services at many healthcare organizations in both Canada and the United States. He is currently the Associate Principal of Clinical Pharmacy for Vizient’s Advisory Solutions, and lives in Whitefish, Montana. Dr. Donaldson is a Clinical Professor in the Department of Pharmacy at the University of Montana in Missoula, Clinical Associate Professor in the School of Dentistry at the Oregon Health & Sciences University in Portland, Oregon, and affiliate faculty in the School of Dentistry at UBC. He has a special interest in dental pharmacology and has lectured internationally to both dental and medical practitioners. He has spent the last 25 years focusing on dental pharmacology and dental therapeutics, and is a leader in the field.

Seminar #3, Friday, **RESCHEDULED TO September 24, 2021**

Level: For Entire Team

Todd C. Snyder, DDS, FAACD – *AM: The Nuts and Bolts of Veneers*
PM: Singularity



ABOUT THE AM COURSE:

The numerous dental products and materials can yield incredible results but can be overwhelming and/or confusing. This presentation will discuss all of the Nuts and Bolts necessary to fabricate amazing, life-like veneers and when to utilize them. This course will discuss the veneering procedure from diagnosis and treatment planning to preparation, provisionals, try-in and cementation.

Course Objectives:

- Diagnosis.
- Proper preparation design & no preparation techniques.
- Ceramic materials.
- Provisional techniques.
- Try-in and cementation.
- Legal documentation via photos, models and consent forms.

ABOUT THE PM COURSE:

YOU! Are you happy with the number and type of new patients you receive each month. If you are not satisfied with those patient numbers, do you think YOU need to change something? Are your current marketing efforts working as well as you would like? Understand and start to build the necessary marketing and advertising campaigns. If you are ready to transform your mind and business through the utilization of new technology and proven concepts capable of bringing in more patients specific to what you want, then you are in the right place.

Course Objectives:

- Branding
- Improve Internet Presence & Websites
- Social Media, Blogs, Videos and Podcasts
- Creating Valuable Content
- Elective & Cosmetic Dentistry
- Increased new patient flow

TODD SNYDER received his doctorate in dental surgery at the University of California at Los Angeles School of Dentistry and is an Accredited Fellow of the American Academy of Cosmetic Dentistry. He has trained at the F.A.C.E. institute for complex gnathological (functional) and temporomandibular joint disorders (TMD). Dr. Snyder lectures on numerous aspects of dental materials, techniques, equipment, use of the internet, software and business marketing tools. Dr. Snyder is currently on the faculty at Esthetic Professionals. Dr. Snyder is also a member of Catapult Education, is a consultant for numerous dental manufacturing companies, has authored numerous articles in dental publications worldwide in addition to authoring chapters in two books. With his passion for aesthetic dentistry, Dr. Snyder helped create and co-direct the first (in the nation) two year graduate program in Aesthetic and Cosmetic Restorative Dentistry at the UCLA School of Dentistry.



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Continuing Education Registration Form

All courses are held at **Blue Bell Country Club Clubhouse** in Blue Bell, PA. Includes all breaks, lunch and instructor handouts. Registration is 8:00 AM to 9:00 AM. Courses begin at 9:00 AM and conclude by 3:30 PM.

****Enter off Route 202 opposite the Montgomery Community College entrance. Tell them you are attending the dental meeting at the clubhouse. Clubhouse is straight back and on the left.**

Six hours of CE credit will be given for each course.

All courses are acceptable for AGD credit.

☐ #4, Friday, April 9, 2021

Better Medicine, Better Dentistry: The Art & Science of Dental Therapeutics

☐ #3, **RESCHEDULED TO SEPTEMBER 24, 2021** -

AM: The Nuts & Bolts of Veneers

PM: Singularity

Number of Attending Doctors	Number of Attending Team	Total Attending	Total Dollar Amount

Total Cost

FEES

ADA Members (*Register for 4 courses before September 10, 2019 for package discount)

Reservations for 4 course package - \$695

Individual courses - \$195

For those already registered for the 11/13 rescheduled Sleep Course, the remaining 3 course package would be \$525. Or you can register for individual courses.

MBDS Members:

Individual courses - \$195

Members' Staff - \$98

New Dentists (during first five years of leaving dental school or residency) - \$500 for all four courses

Non-ADA Members Dentists:

Individual courses - \$450

Non-Member Staff - \$195

Note: No refunds will be made for any reason. Late fee of \$50 will be assessed for registration within 7 days of any course.

Doctors are not permitted to transfer admission to the seminars to any other doctor or team.

Doctor's Name: _____

Team Names & Position: _____

Address: _____

Phone #: _____ E-mail : _____

Doctor's ADA # _____

Return this form with check to:
Montgomery-Bucks Dental Society

P.O. Box 633

Green Lane, PA 18054

215-234-4203

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**Will be held if
COVID Restrictions
allow.**



Approved PACE Program Provider FAGD/MAGD Credit Approval
does not imply acceptance by a state or provincial board of
dentistry or AGD endorsement 11/1/2017 to 10/31/2020.
PACE renewal application submitted.

Continued from Page 1

downturn, the need for patient therapy will still exist. Patients' acceptance rate and buying criteria have changed due to economic uncertainty. Patients who would have opted for implant overdenture therapy will most likely choose a denture due to cost or will delay implant therapy if they feel they can one day afford them. Those patients are more prone to look at alternative options if presented and keep them active within your practice.

Objectives:

- Attendees should have an understanding of the new patient social economic environment during and post-pandemic.
- Describe treatment options throughout the life of the patient.
- Cost alternative overdenture options based on patients' needs.
- Attendees should understand some of the retentive options for patients who are wearing removable partial dentures.
- Retained root related treatment.
- Narrow ridge and traditional implant therapy overdenture retaining options.

Todd Hydock is currently the Manager of Commercial Business Development for Zest Dental Solutions. His current role is focused on partnering, supporting, and expanding business in the Private Label and Consumable space for dental practices, DSO groups, dental dealers, and dental company customers. Prior to joining Zest, Todd held the position of Director of Laboratory Services for 8.5 years at Newtech Dental Laboratories in Lansdale, Pennsylvania working closely with the restorative clinicians and specialists with full arch case planning & design, clinical chairside support and business development. He has lectured on full arch implant restorations and immediate loading applications on behalf of various dental implant companies. Todd also spent 11 years in the dental implant industry as a Sales Executive and Regional Sales Manager for major dental implant manufacturers.

Montgomery Bucks Dental Society Meeting Minutes are posted and available on our website: www.mbds.org from the home page using the "For Dentists" tab on the left and then the "Meeting Minutes" tab and clicking on the button there.

Important Contact Information:

Second District Executive Secretary
 Ms. Betty J. Dencler 800-860-3551
 Pennsylvania Dental Association 717-234-5941
 American Dental Association 312-440-2500
 Phila. County Dental Society 215-925-6050
 Pennsylvania State Board 717-783-7162

Our mission is to encourage the improvement of the health of the public, foster excellence and ethics in dentistry, to provide a network of informed, proactive dentists, to enhance the image of the profession to the public, to provide education and services to the members, to support the growth and professional success of the members, and to represent the interest of the dental profession and the public which it serves.

Membership Benefits in the Montgomery-Bucks Dental Society include:

General Membership Meetings

- Meet with your colleagues at these evening dinner meetings offering lectures by a variety of speakers.
 - Members receive one complimentary dinner annually.
- (Prospective members are able to arrange to attend one evening program free of charge.)

Continuing Education Programs

- Fulfill All CE Credit Requirements
- Grow professionally by attending our superb CE programs featuring nationally known speakers. Members attend at discounted rates. New dentists receive substantial discounts for all courses..
- Accumulate the required CE credits in one year through various programs and meetings offered by MBDS while enjoying the camaraderie of your colleagues who represent a diversified membership.

Greater Philadelphia Valley Forge Dental Conference

- Experience a top-rated dental meeting featuring three days of scientific sessions, as well as, a full range of exhibitors. Enjoy nationally known speakers, auxiliary programs and exciting social activities.
- * GPVFC is FREE to MBDS members!



MONTGOMERY-BUCKS DENTAL SOCIETY

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Dinner Meeting - January 25, 2021
Todd Hydock
A LOCATOR LIFE: A Patient's Overdenture Journey

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Monday, January 25 • Todd Hydock
A LOCATOR LIFE: A Patient's Overdenture Journey

If you want to mail a check, please return this form with your check to:
MBDS PO Box 633 Green Lane, PA 18054-0633

Doctor Attending Menu Selection: ☐ Fish ☐ Chicken ☐ Vegetarian

Name: _____

Email: _____ Telephone: _____

Other Attendees: ☐ Fish ☐ Chicken ☐ Vegetarian

Name: _____

Name: _____

"Comp" meals may be used for this event but only for pre-registered meals.

Email: mbdsdr@comcast.net to verify that you are eligible.

\$49.00 per person Total Attending () x \$49.00 - \$ _____

\$70.00 if **received** after 1/18/2021 or on-site.